## UNIT 1

# The Basic Economic Problem AP Microeconomics

#### What is Economics?

- The social science dealing with the use of scarce resources to obtain the maximum satisfaction of society's virtually unlimited economic wants.
- Microeconomics
- Macroeconomics

#### **Macroeconomic Concepts:**

- Do we spend too many of our resources on national defense and not enough on education?
- If households are required to pay fewer taxes, will national savings be affected?
- Will prices rise or fall because of a tax cut?
- Will increasing the money supply increase production levels in the economy?

#### **Microeconomic Concepts:**

- Does a particular family save enough to provide for its future needs?
- How will a tax break affect XYZ Corporation's output?
- If the Smith's win the lottery, how will their spending patterns change?

## Why Study Economics?

- A basic understanding of economics is essential for well informed citizenship.
- Most of today's political problems have important economic aspects.

## **Basic Economic Concepts**

- Resources
  - a.k.a. Factors of Production
  - Four Categories of Resources
    - Human
    - Natural
    - Capital
    - Entrepreneur

## Basic Economic Concepts

- Economic Wants
  - The desire of consumers to obtain and use various goods and services that provide pleasure of satisfaction (a.k.a. utility)
  - Range from necessities to luxuries.

### **Consequences of Economic Choices**

- The foundation of economics is scarcity:
  - Unlimited wants are greater than our limited resources
- Forces us to make choices, because if we use those resources for one purpose, we can't use them for another.
- Opportunity Costs
  - The amount of other products that must be forgone or sacrificed to produce a unit of a product.

## The Economic Way of Thinking

- 1. Everything has a cost.
- 2. People choose for good reasons.
- 3. Incentives matter.
- 4. People create economic systems to influence choices and incentives.
- 5. People gain from voluntary trade
- 6. Economic thinking is marginal thinking.
- 7. The value of a good or service is affected by people's choices.
- 8. Economic actions create secondary effects.
- **9.** The test of a theory is its ability to predict.

#### **Production Possibilities Frontier**

- PPFs; also known as PPCs
- The combination of two goods that can be produced if the economy uses all of its resources fully & efficiently.